

# Dynamic pricing of residential water : opportunities and obstacles

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# Smart metering: research context



**EU project SmartH2O :**  
Maximising water-saving potential  
of smart metering



Work on potential for dynamic pricing  
(with Prof. Julien Harou)

## **Presentation from paper:**

Rougé et al. (2018). Assessment of Smart-Meter-Enabled Dynamic Pricing at Utility and River Basin Scale. *Journal of Water Resources Planning and Management*.

**(topped Most Read from that journal in April 2018)**

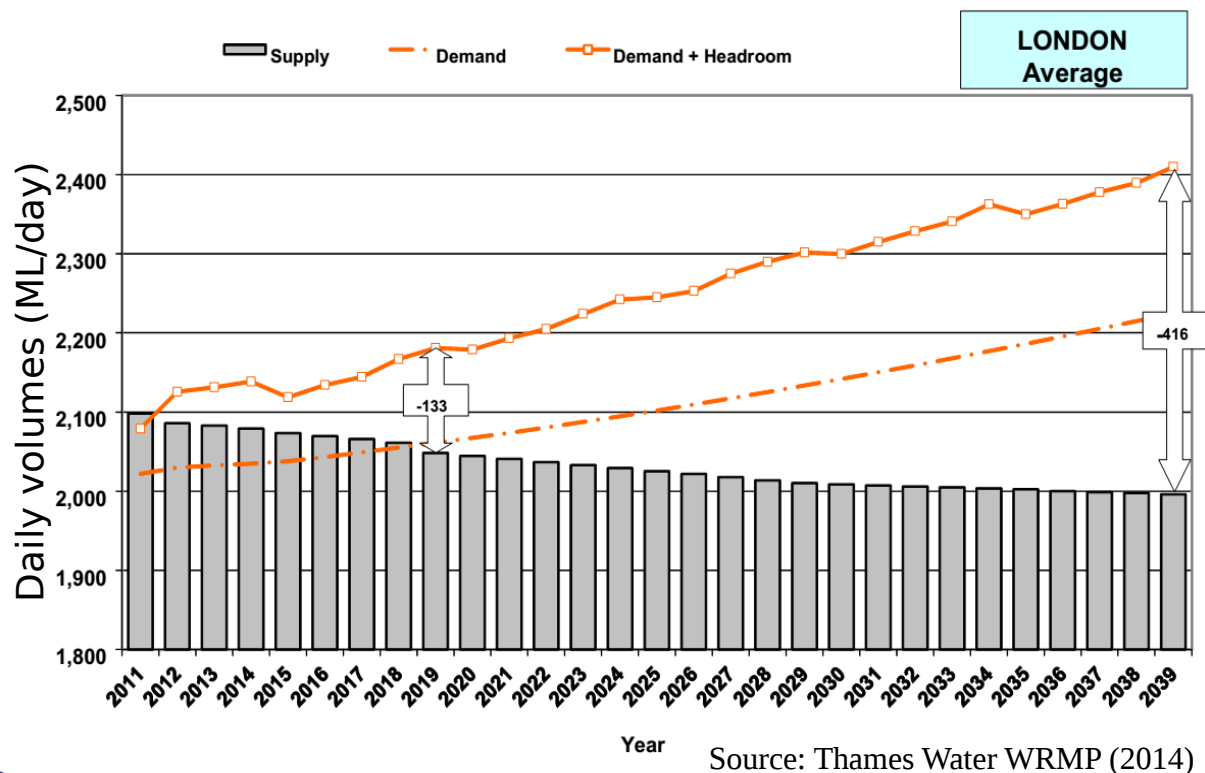
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- 1) Smart metering and dynamic pricing contexts
- 2) Scarcity pricing: theory and results
- 3) Challenges, obstacles... and opportunities

# 1) Smart metering and dynamic pricing context

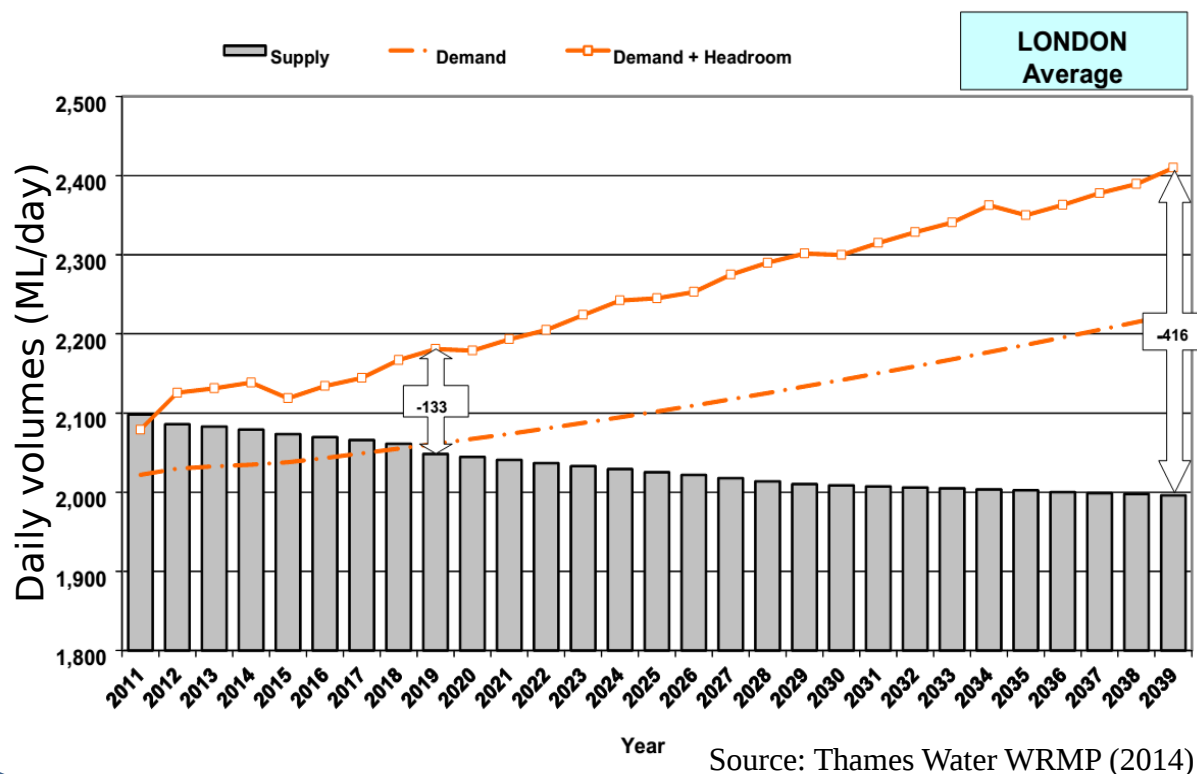
# Context: rising water stress

## Projected supply-demand imbalance, London, UK



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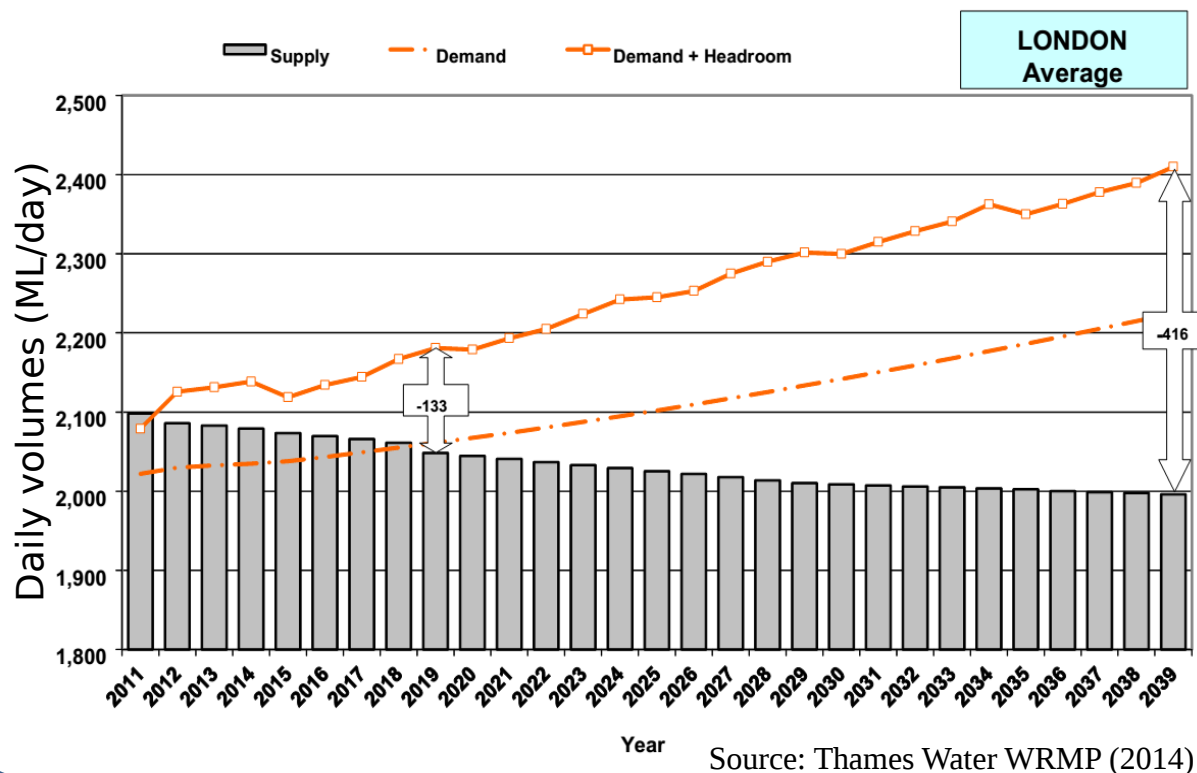


## The challenge

- ❖ Bridge the gap between supply and demand
- ❖ Find **cost-effective** solutions
- ❖ Water supply options:
  - reservoir,
  - desalination, etc.
  - Effective
  - **Costly**

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## Smart water metering : a cost-effective way of managing demand

- ⇒ Technology (apps, gamification) and insights into customer's behavior
- ⇒ A revolution in the utility-customer interaction, which may include **pricing**.

# Dynamic water pricing

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  - Frequent measurements of consumption
  - Making customers aware of the cost of their actions in real time



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## Investigation of easy-to-understand schemes

### 1) Scarcity pricing

- ❖ Drought-time demand reduction
- ❖ Weekly to seasonal timescale

### 2) Peak pricing

- ❖ Demand shifting
- ❖ Sub-daily to weekly timescale

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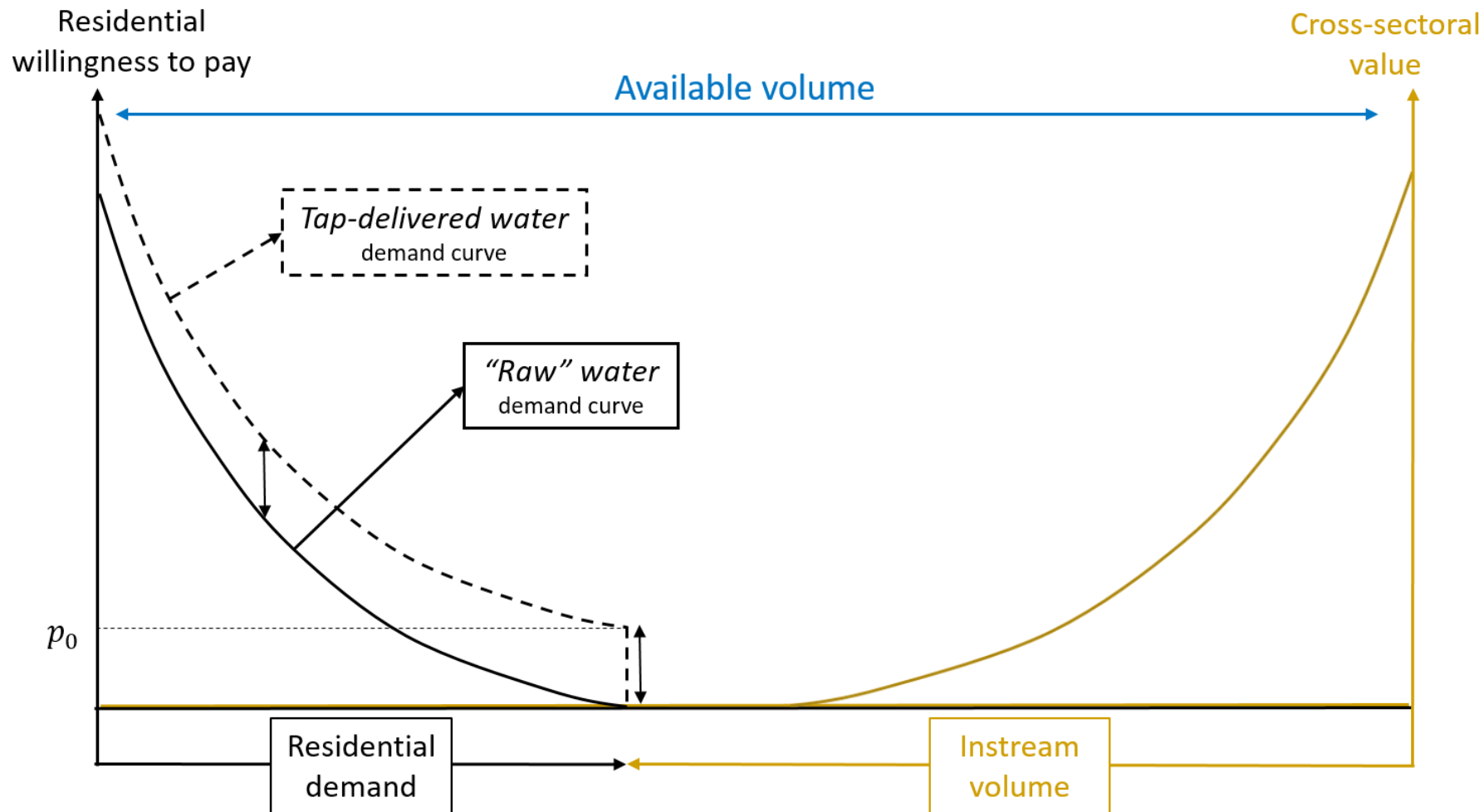
- ❖ Drought-time demand reduction
- ❖ Weekly to seasonal timescale
- ❖ Aims at overall economic efficiency

### 2) Peak pricing

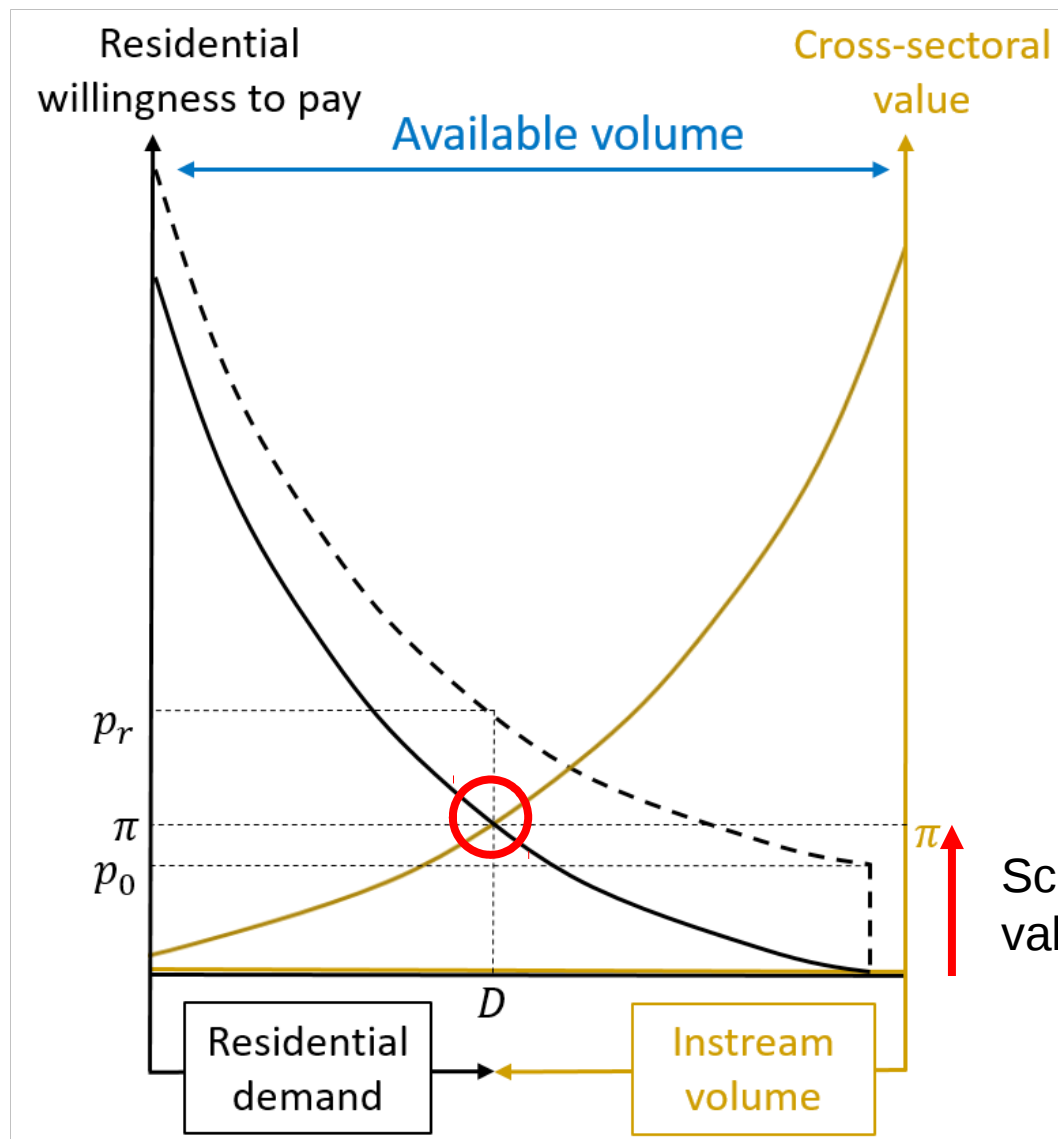
- ❖ Demand shifting
- ❖ Sub-daily to weekly timescale
- ❖ Savings for the pipe systems (for London, £ hundreds of millions NPV).

## 2) Scarcity pricing : theory and results

# Efficient water pricing (1/2)

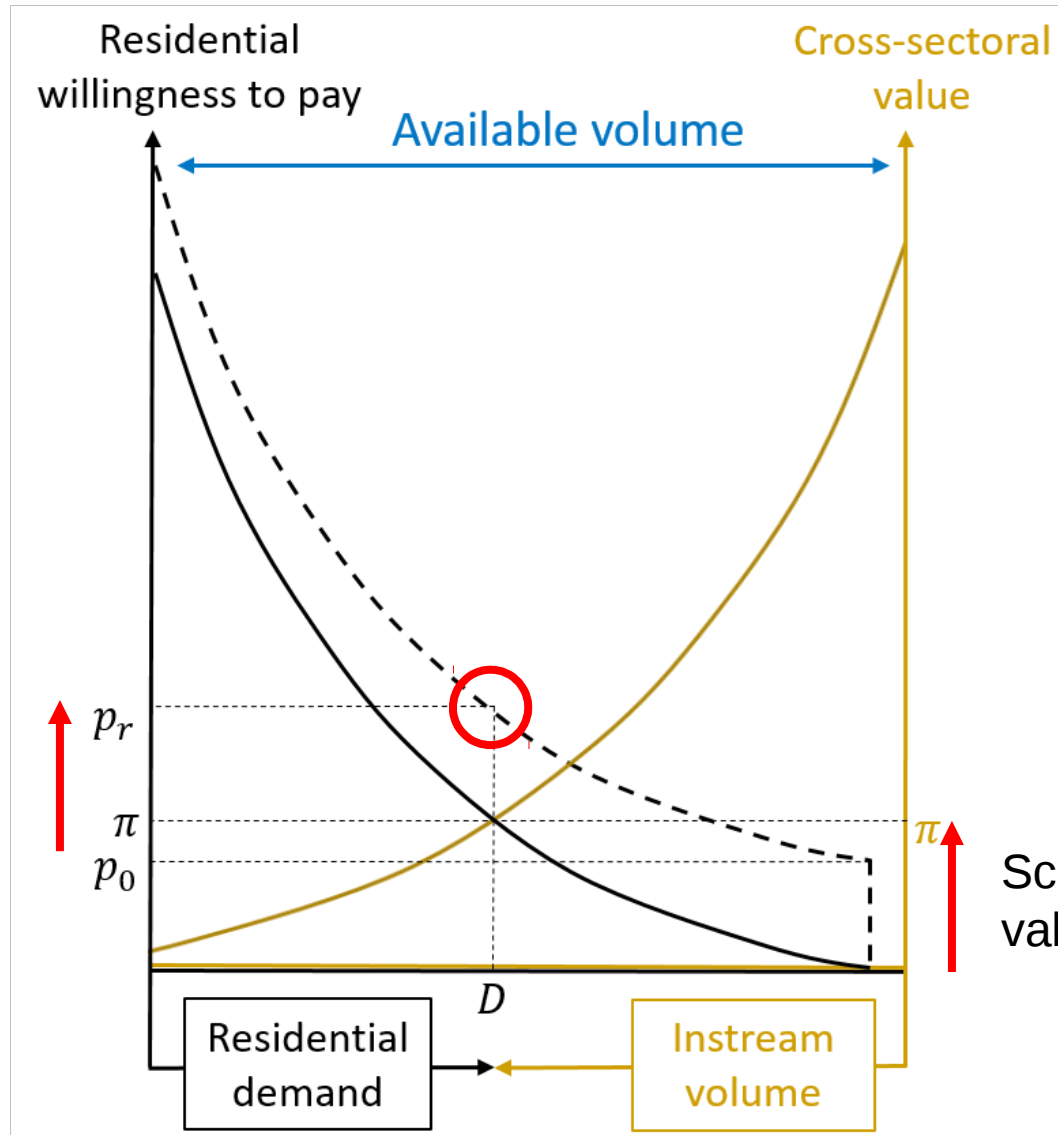


# Efficient water pricing (2/2)



Scarcity raises the value of water

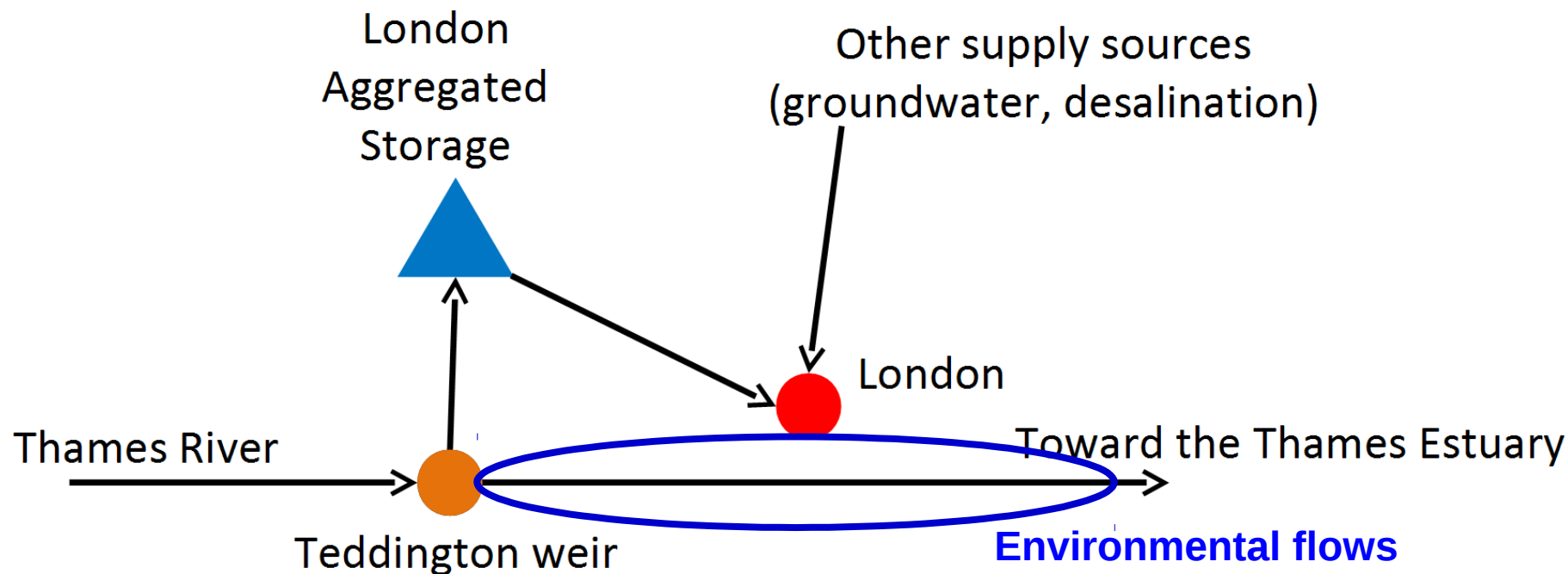
# Efficient water pricing (2/2)



Prices at the tap increase by the same amount

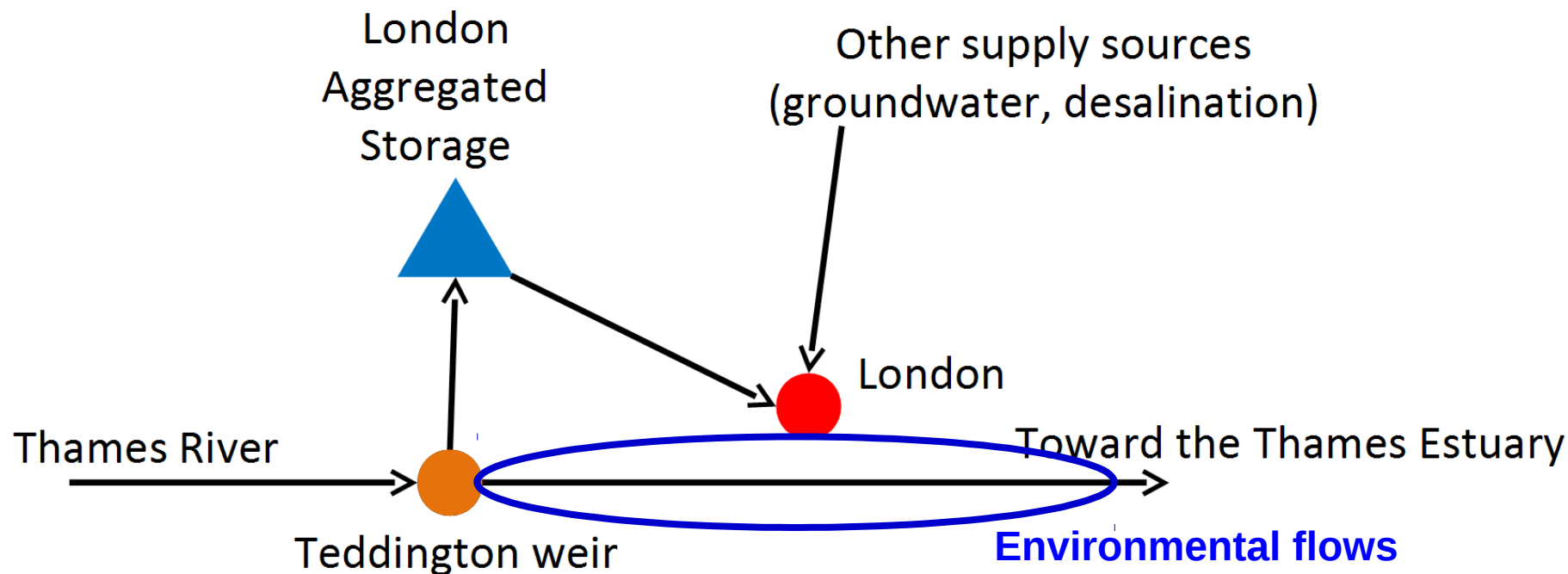
Scarcity raises the value of water

# Efficient water pricing in London



- ❖ **Balancing residential demand with environmental flows** (ecosystem services, tourism, property valuation...)
- ❖ **Crash test:** historical streamflow with 2020 infrastructure and 2050 demands.

# Efficient water pricing in London



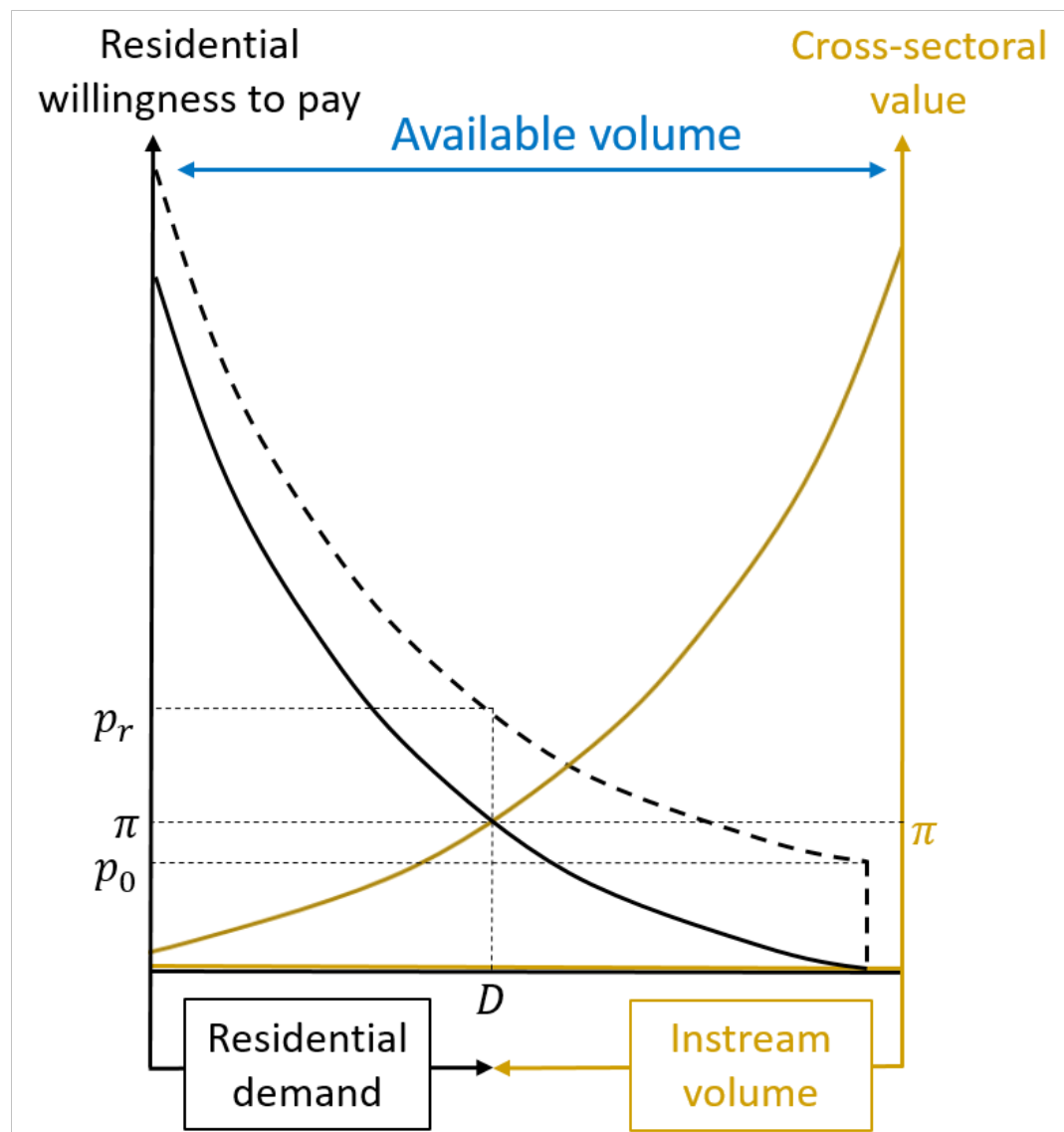
- ❖ **Balancing residential demand with environmental flows** (ecosystem services, tourism, property valuation...)
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**But how do we model the demand curves ?**

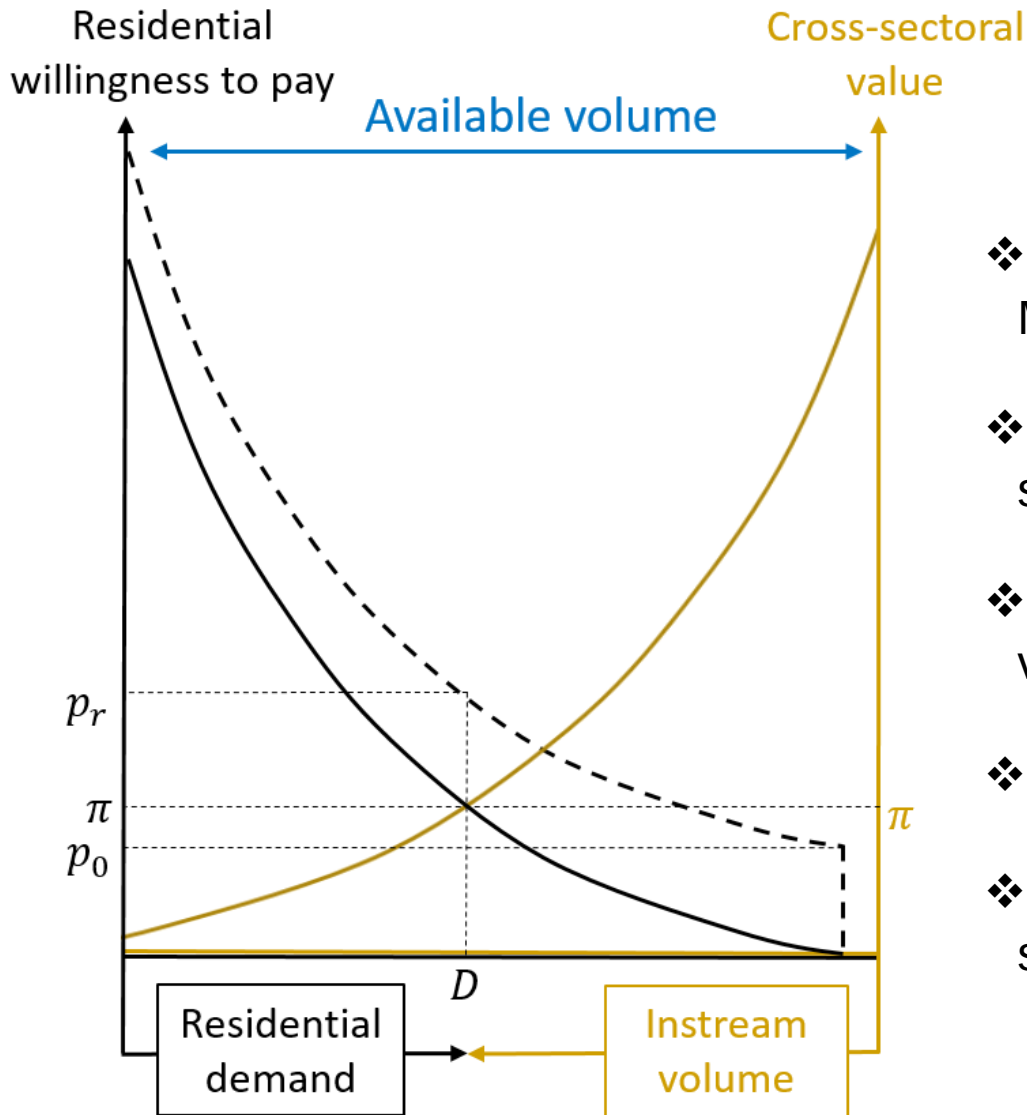


# Residential demand curve

- ❖ Assumption: constant price elasticity
- ❖ Plausible London values :  
from meta-analysis (Marzano,  
Rougé et al., 2018)



# Ecological demand curve

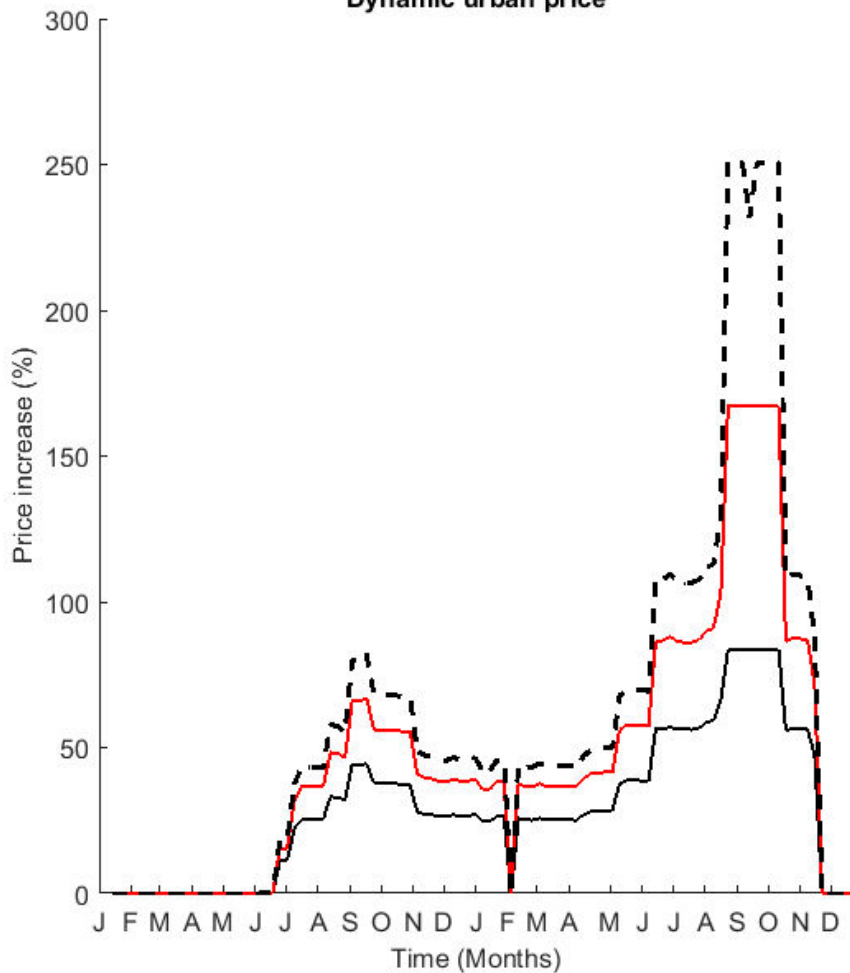


## Environmental flows valuation

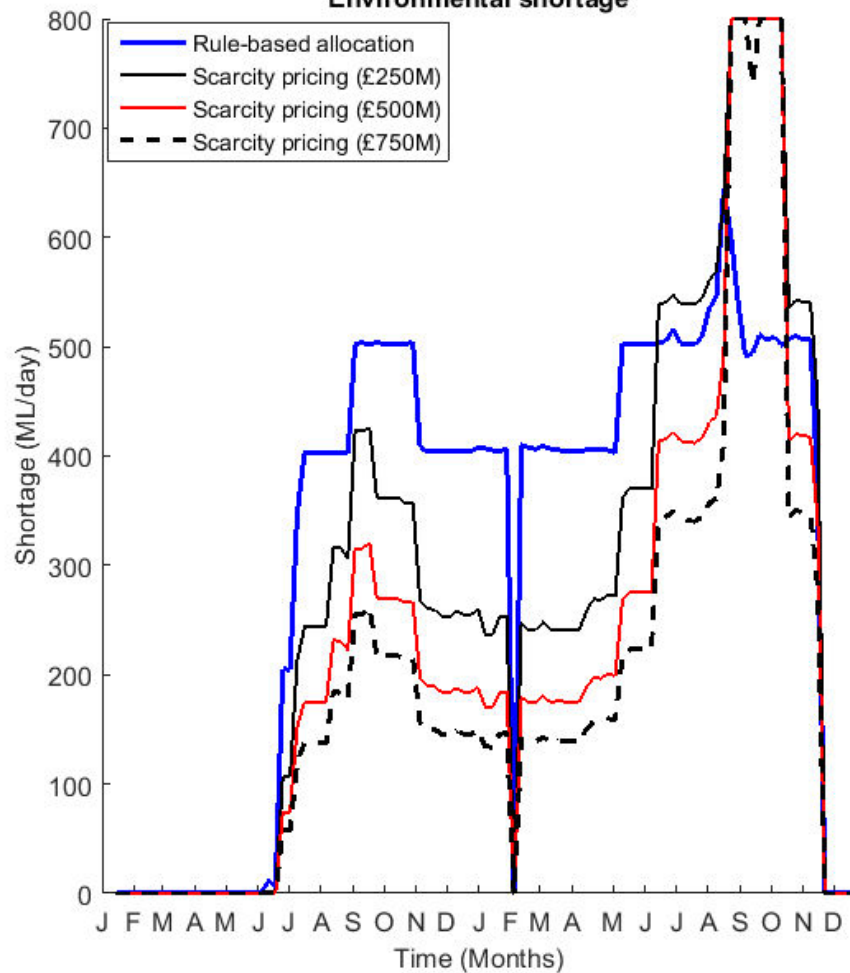
- ❖ Minimum environmental flows (800 ML/day upstream of London)
- ❖ Environmental value for ecosystem services: £250 M/yr (WTP studies)
- ❖ Other benefits (tourism, property valuation): non-evaluated
- ❖ **Linear** demand curve
- ❖ **Three valuations** of ecosystem services

# Replaying the 1943-1944 drought

Dynamic urban price

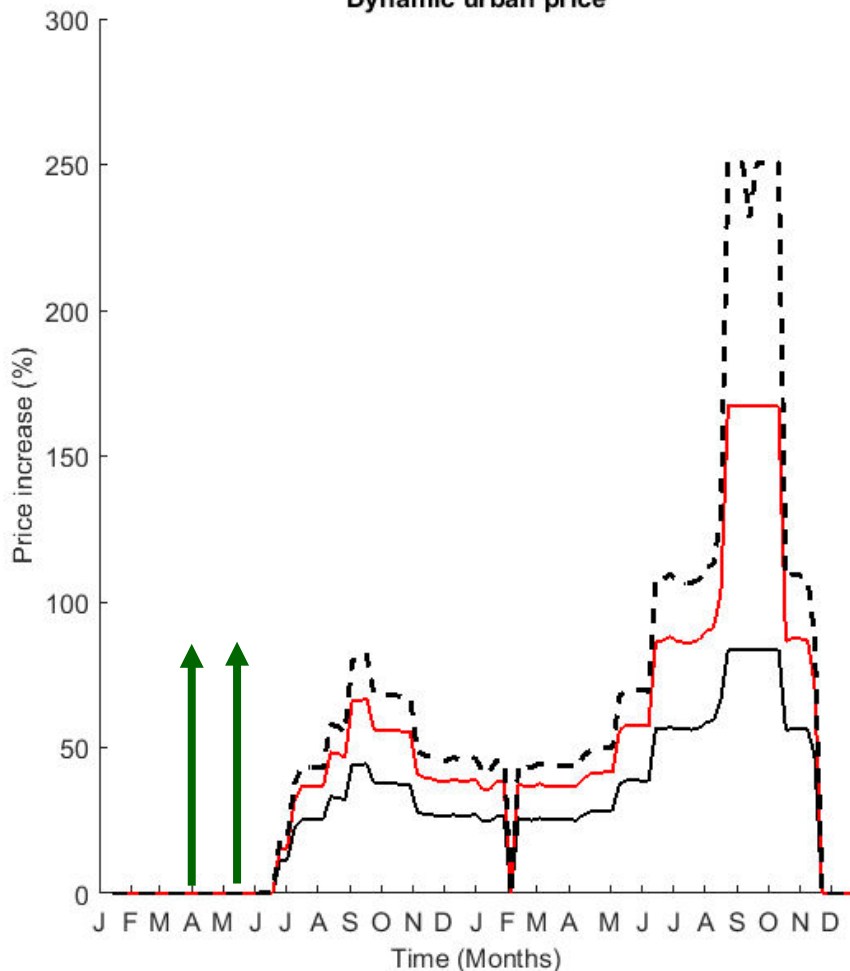


Environmental shortage

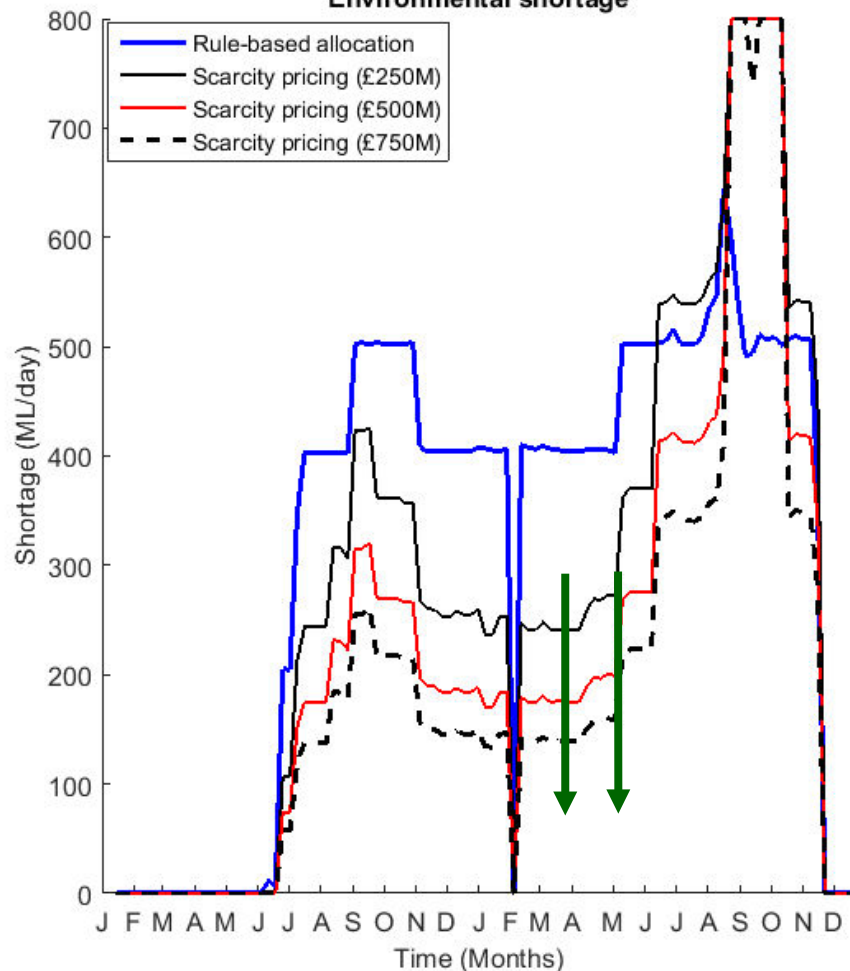


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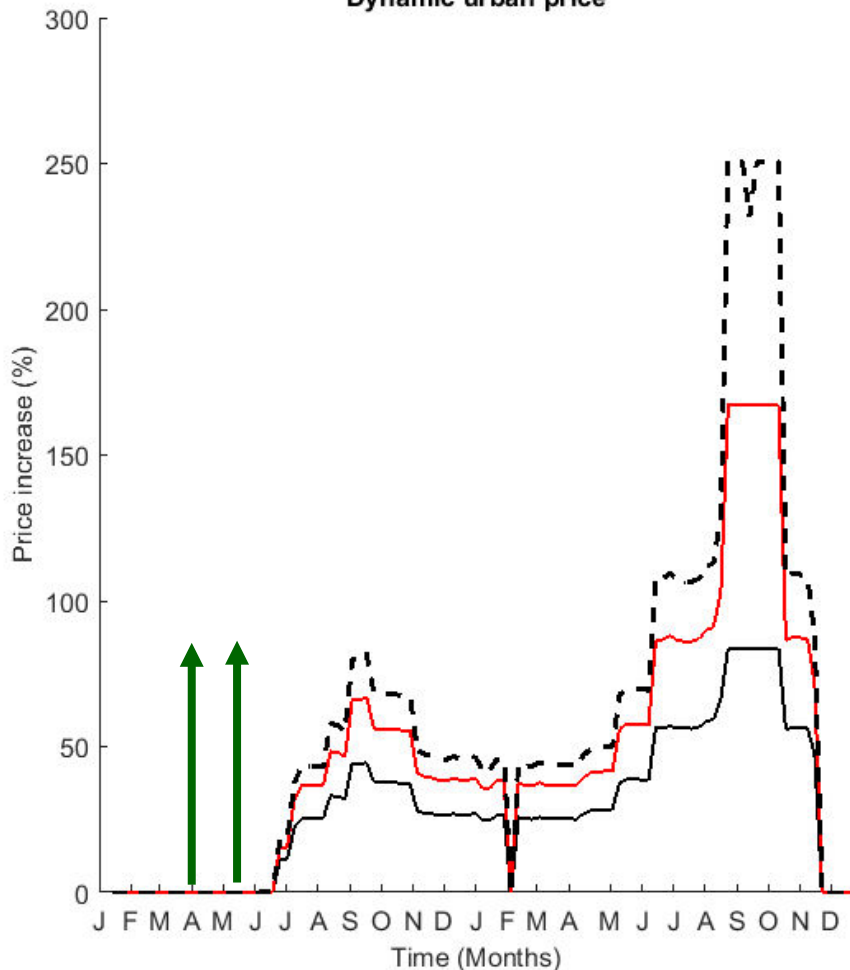


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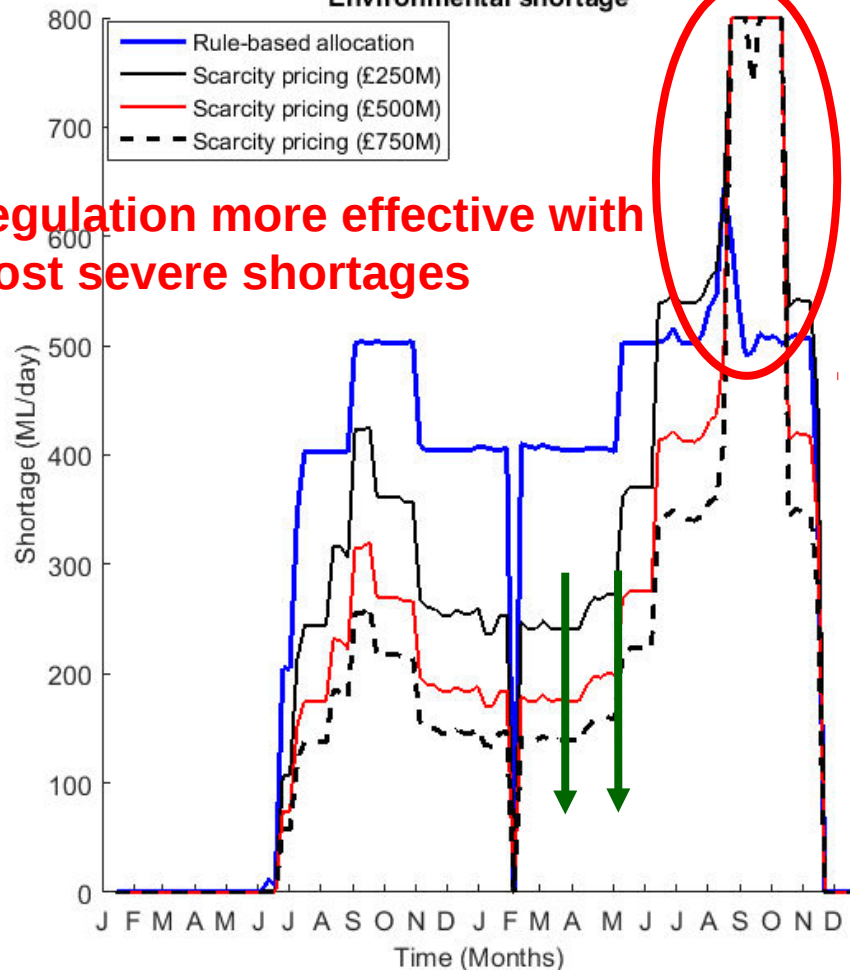


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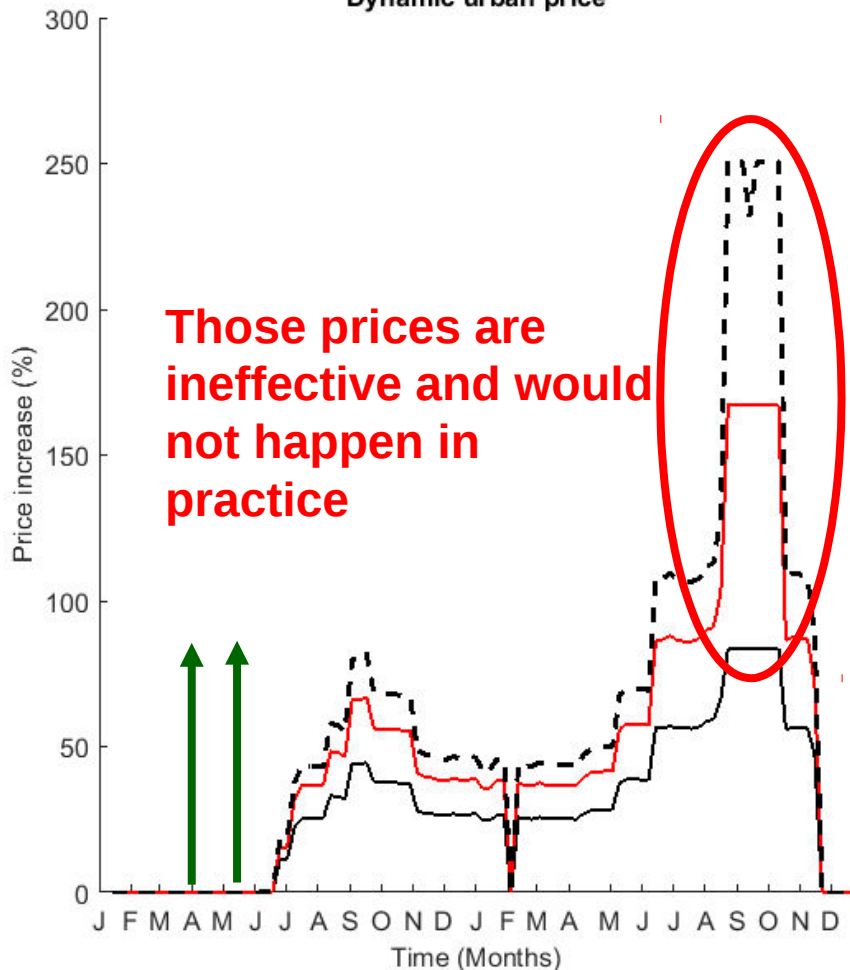
Environmental shortage



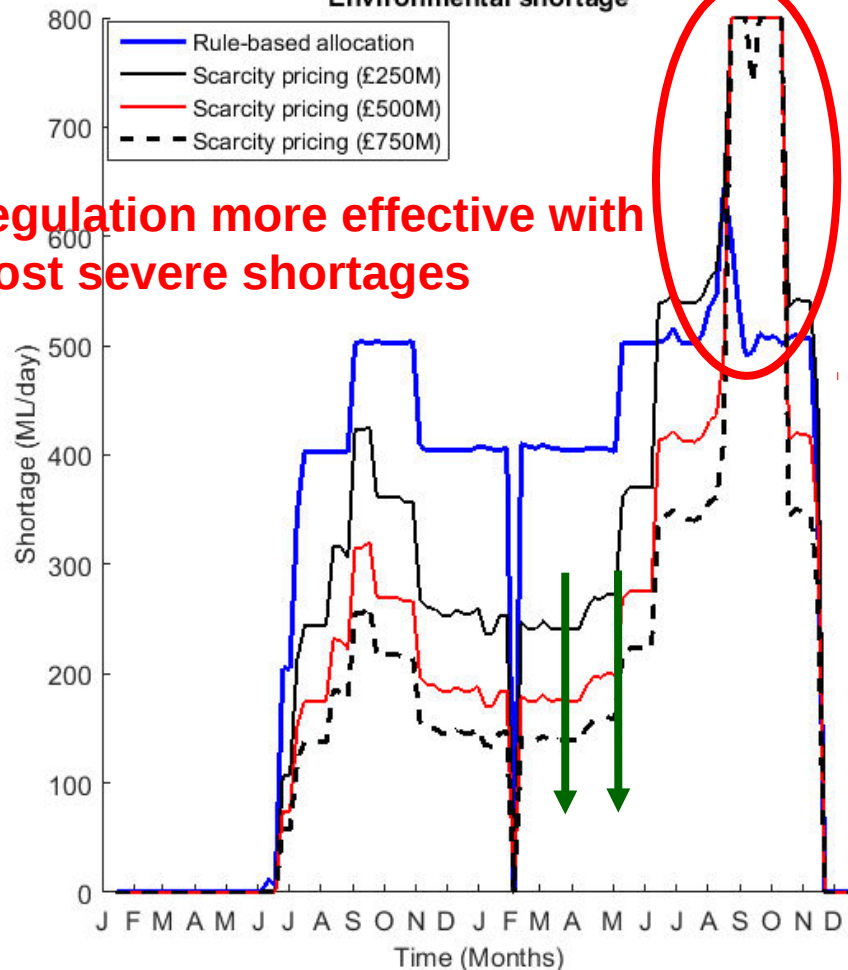
Regulation more effective with most severe shortages

# Replaying the 1943-1944 drought

Dynamic urban price



Environmental shortage



# Results : takeaways

- 1) Scenario matrix : 3 price elasticities, 3 environmental valuations
- 2) 22-63 % reduction in environmental flow shortage
- 3) Price increases capped in practice (+150 % is the limit across scenarios).

### 3) Challenges, obstacles... and opportunities



# Considerable challenges

- 1) **Missing data:** economic valuations, price elasticity...
- 2) **Price elasticity is dynamic itself:**  
Impacts of repeated price changes?
- 3) **Scepticism from water utilities**  
(Fears of PR fallout even for experiments)

# Considerable opportunities

- 1) Opportunities for water management:**  
Reducing water scarcity & promoting efficient use
- 2) Opportunities for research collaboration:**  
Transdisciplinary (economists, ecologists...)  
Expertise needed at different scales (households, pipe network, river basin)
- 3) Opportunities for systems engineering:**  
Final impact evaluated at the basin / utility scale